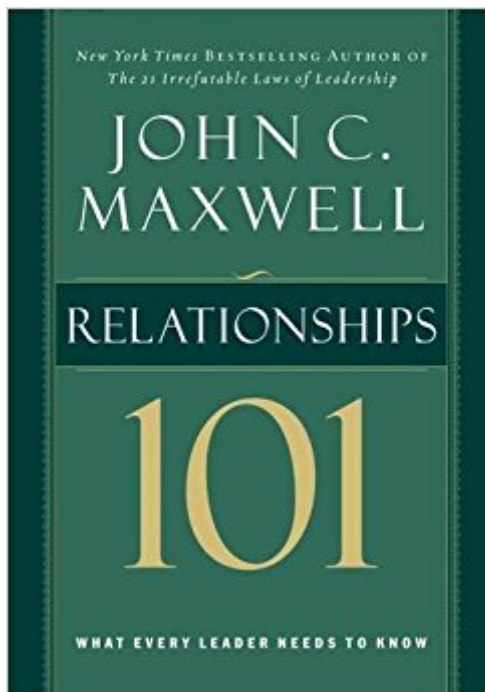


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# Relationships 101 (Maxwell, John C.)



## Synopsis

Great leadership is built on great relationships! Leadership is a relationship-intensive endeavor. If your people skills aren't strong, neither will be your leadership. "If people aren't following you," sums up New York Times and Business Week best-selling author Dr. John C. Maxwell, "then you're not really leading." In *Relationships 101*, Maxwell provides time-tested principles for developing healthy relationships with others—inside and outside of your organization—such as: The fundamentals common to all good relationships How to motivate people by knowing five things everyone has in common How to create a lasting connection with people on your team Why listening skills can be a leader's best friend The crucial factor that creates the foundation of all good relationships The most important relationship for any person's success Winning in every area of life comes from winning with people. Improve your leadership and life with *Relationships 101*!

## Book Information

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## Customer Reviews

John C. Maxwell, a #1 New York Times bestselling author, coach, and speaker was identified as the #1 leader in business by the AMA and the world's most influential leadership expert by Business Insider and Inc. magazines in 2014. His organizations--The John Maxwell Company, The John Maxwell Team, EQUIP, and the John Maxwell Leadership Foundation--have trained more than 5 million leaders worldwide. Visit [JohnMaxwell.com](http://JohnMaxwell.com) for more information.

very helpful information and ideas in this book

I appreciated the insight offered in this book. Had some ideas I have heard of before but also some new ones. The section on listening is my favorite. Wish there were more examples on how to actively listen and make the person feel understood. \*Some headings had your written instead of your.

A must read for anyone

Good book

Second time reading this book, enjoyed the simplicity but powerful message. Being a family man and school teacher I recommend this book

This is an excellent book for anyone in the management field and life in general. Very easy read. It took me a little less than 2 hours to read it. I would recommend this book to anyone looking to better themselves.

It was a good starter book. I felt it left the reader wanting more. It didn't go quite far enough into how to build really strong relationships outside of your family unit.

really improve my relationship with others.

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